

Dated: 02.08.2011

Expression of Interest.

Bharat Pumps & Compressors Ltd., (A Public Sector Undertaking under the control of Ministry of Heavy Industries & Public Enterprises, Govt. of India), a Miniratna Company was incorporated in 1970 with manufacturing facility at Naini, Allahabad. The company is engaged in manufacture and supply of heavy duty pumps & compressors and high pressure seamless and CNG gas cylinders / cascades to cater the needs of oil exploration & exploitation, refineries, petrochemicals, chemicals, fertilizer and down stream industries. BPCL has unique distinction of manufacturing all the three types, reciprocating compressors, reciprocating pumps and centrifugal pumps under one roof. Also, high pressure seamless and CNG gas cylinders / cascades are manufactured for meeting the requirement of power sector, industry sector, defense, medical and city gas distribution.

These products are being manufactured and supplied to all the major petrochemicals & refineries and also to ONGC, Oil India Ltd. and various private sector customers.

In order to achieve the vision and strategic plan for growth in the related areas as above and also in new areas, we seek expression of interest for joining with us to be partner in the growth of BPCL by way of collaboration, tie-up, manufacturing facility, packaging agreement, etc. The product and services may include the diversification in areas of core competence of BPCL and also establishment of facilities for enhancement of capacity of MNCs for increasing their competitiveness in Indian market and also related horizontal & vertical integration / supply chain.

Presently, BPCL is exploring its business in the area of Packaged Drinking Water, TFC Membrane, manufacturing facility for supply of Pumps for Power Plant Equipment, etc.

The Expression of Interest may be submitted along with brief detail of your company and product range at the following address up to 7th Sept. 2011 -

**Dy. General Manager (MKTG - NEW BUSINESS)
Bharat Pumps & Compressors Ltd.,
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